#### **Securities Code 5208**

https://www.arisawa.co.jp/en



# Overview of Consolidated Financial Results for the First Quarter Ended June 30, 2025



August 7, 2025

Arisawa Mfg. Co., Ltd.

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- Q1 FY2025 Review on a Consolidated Basis
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# Q1 FY2025 Consolidated Results



(Million Yen)	Q1 FY2024	Q1 FY2025	Change
Sales	12,080	12,634	+4.6%
<b>Operating Profit</b>	1,069	902	-15.6%
Operating Margin	8.8%	7.1%	
Ordinary Profit	1,344	972	-27.6%
Net Profit	970	728	-25.0%
Earnings per share (Yen)	29.28	21.92	-25.1%
Exchange rate (Yen/\$) average for the period at end of period	148.63 161.07	152.55 144.81	

#### Year-on-year change

- Sales increased by 554 million yen (+4.6% YoY) due to increases in those of electronic materials.
- Operating profit decreased by 166 million yen (-15.6% YoY) due to inventory adjustments of display materials and change in product mix.
- Ordinary profit decreased by 371 million yen (-27.6% YoY) due to a decrease in foreign exchange gain.
- Net profit decreased by 242 million yen (-25.0% YoY).



# Statement of Income



(Million Yen)	Q1 FY2024	Q1 FY2025 FCT(May 7)	Q1 FY2025	Change	
Net sales	12,080	11,900	12,634	+554	Increase in sales of electronic materials
Gross profit Selling, general and administrative expenses	2,769 <sub>(22.9%)</sub> 1,699		2,623 <sub>(20.8%)</sub> 1,721		
Operation profit	1,069 (8.8%)	900 (7.6%)	902 (7.1%)	-166	Change in product mix
Foreign exchange gains/loss Other non-operating income / expenses	194 81	20 80	35 35		YoY Subsidy income: -25 Interest income: -11
Ordinary profit	1,344 (11.1%)	1,000 (8.4%)	<b>972</b> (7.7%)	-371	
Gain on sale of investment securities Other extraordinary income/loss	0 0	0 0	70 0		
Profit before income taxes	1,344	1,000	1,042		
Income taxes, etc.	374	350	314		
Profit attributable to owners of parent	970 (8.0%)	650 (5.5%)	<b>728</b> (5.8%)	-242	

\*Profit ratio in ()





(Million Yen)	As of Mar. 2025	As of Jun. 2025	Change	
(Assets)				
Current assets	49,527	47,256	-2,270	Cash and deposits: -1,913, accounts receivable - trade: +364, Inventories: -385
Property, plant and equipment, and intangible assets	19,065	18,632	-432	Depreciation
Investment securities	1,969	1,924	-44	
Other assets	1,175	1,202	+26	
Total assets	71,736	69,016	-2,720	
(Liabilities)				
Current liabilities	18,582	18,117	-464	Accounts payable: -406, Income taxes payable: -452, Provision for bonuses:+362
Non-current liabilities	4,594	4,116	-478	Long-term borrowings: -448
Total liabilities	23,177	22,234	-942	
Shareholder's equity	44,147	43,081	-1,066	Retained earnings: -1,069
Other comprehensive income and share acquisition rights	4,411	3,700	-710	Foreign currency translation adjustment: -674
Total net assets	71,736	69,016	-2,720	



# Q1 FY2025 Results by Segment (vs. Q1 FY2024 Result)



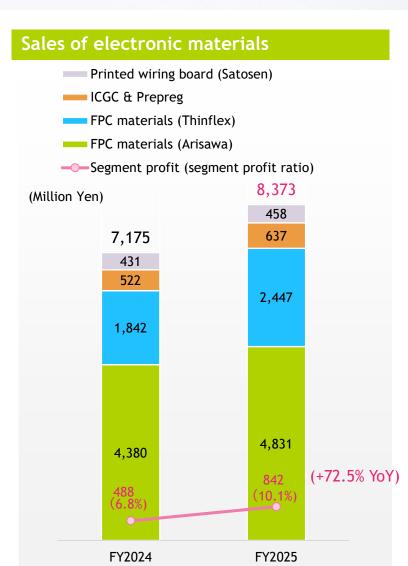
		Sales		Segment Profit				
(Million Yen)	Q1 FY2024	Q1 FY2025	Change	FY2024	Q1 FY2025	Change		
Electronic materials	7,175	8,373	+1,198	488	842	+354		
FPC materials (Arisawa)	4,380	4,831	+451					
FPC materials (ThinFlex)	1,842	2,447	+605					
ICGC, Prepreg	522	637	+115					
Printed Wiring Board (Satosen)	431	458	+27					
Industrial structural materials	2,888	2,654	-234	461	364	-97		
Honey-comb panels	392	448	+55					
FRP pressure vessels for water purification	1,885	1,817	-68					
Others	611	389	-221					
Electrical insulating materials	575	622	+47	-11	23	+34		
Display materials	1,346	900	-446	515	136	-379		
Related materials, others	96	85	-11	57	60	+3		
Total	12,080	12,634	+554	1,510	1,425	-84		
		Corporat	e expenses	-441	-523			
	Operating Profit							

- Sales increased by 554 million yen (+4.6% YoY) due to increases in those of electronic materials and electrical insulating materials.
- Operating profit decreased by 166 million yen (-15.6% YoY) due to inventory adjustments of display materials and change in product mix.
- Sales of electronic materials increased by 16.7% YoY due to an increase in demand for smartphones and semiconductors.
- Sales of industrial structural materials decreased by 8.1% YoY due to weak sales of in-vehicle materials, despite strong performance of honey-comb panels for aircraft and FRP pressure vessels for water purification.
- Sales of display materials decreased by 33.1%
   YoY due to inventory adjustments of 3D displays used in medical devices.



### Overview in Q1 FY2025 - Electronic Materials





#### Market

•Demand for smartphones and semiconductors remains firm.

#### **Performance YoY**

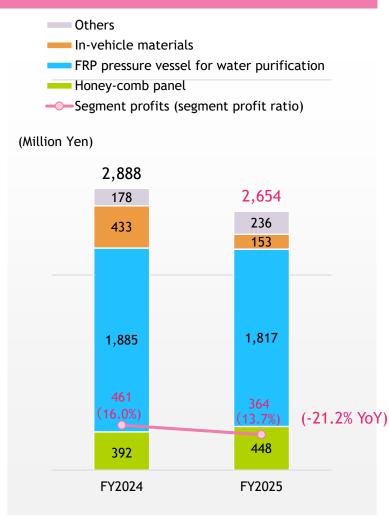
- Sales increased by 1,198 million yen (+16.7% YoY) due to increases in sales of FPC materials, ICGC, and printed wiring boards.
  - Sales of FPC materials (Arisawa) increased by 10.3% YoY due to a strong performance in smartphones and semiconductor applications.
  - Sales of FPC materials (ThinFlex) increased by 32.8% YoY due to a recovery in demand for Chinese smartphones.
  - Sales of ICGC & Prepreg increased by 22.1% YoY.
- Segment profit increased by 354 million yen (+72.5% YoY) due to increases in sales.



### Overview in Q1 FY2025 - Industrial Structural Materials



#### Sales of industrial structural materials



#### Market

- Strong performance continued in water purification materials for drinking and industrial water, etc. due to an increase in global demand for water.
- Demand for aircraft is recovering moderately as the economy returns to normal after the coronavirus pandemic.
- Development of new energy sources to reduce environmental impact is becoming more active, and the number of development projects for the Company is increasing.

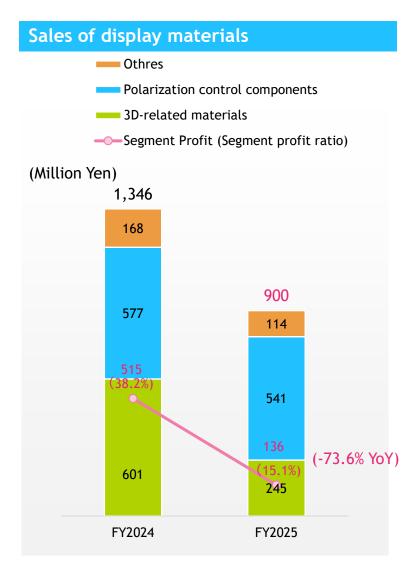
#### **Performance YoY**

- Sales of industrial structural materials decreased 234 million yen (-8.1% YoY) due to a weak performance in in-vehicle materials.
  - Sales of honey-comb panels for aircraft increased by 14.1% YoY.
  - Sales of FRP pressure vessels for water purification continued to be strong from the previous FY. Sales decreased by 3.6% YoY due to foreign exchange impact, etc.
  - Sales of in-vehicle materials decreased by 64.5% YoY.
- Segment profit decreased by 97 million yen (-21.2% YoY) mainly due to a decrease in sales.



### Overview in Q1 FY2025 - Display Materials





#### Market

• Inventory adjustments are expected for 3D-related materials in the first half of FY2025. The Company is promoting the development of an industrial field to enter into a market beyond medial applications.

#### Performance YoY

- Sales of display materials decreased by 446 million yen (-33.1% YoY) due to weak sales of 3D-related materials and polarization control optical components.
  - Sales of 3D-related materials decreased by 356 million yen (-59.3% YoY).
  - Sales of polarization control optical components decreased by 35 million yen (-6.1% YoY).
- Segment profit decreased by 379 million yen (-73.6% YoY) due to a decrease in sales.



# Q1 FY2025 Results by Segment (vs. FY2025 forecast)



		Sales		Segment Profit			
(Million Yen)	Q1 FY2025 FCT (May.7)	Q1 FY2025	Change	Q1 FY2025 FCT (May.7)	Q1 FY2025	Change	
Electronic materials	7,700	8,373	+673	650	842	+192	
FPC materials (Arisawa)	4,200	4,831	+631				
FPC materials (ThinFlex)	2,400	2,447	+47				
ICGC, Prepreg	650	637	-13				
Printed Wiring Board (Satosen)	450	458	+8				
Industrial structural materials	2,600	2,654	+54	400	364	-36	
Honey-comb panels	400	448	+48				
FRP pressure vessels for water purification	1,800	1,817	+17				
Others	400	389	-11				
Electrical insulating materials	600	622	+22	0	23	+23	
Display materials	900	900	0	250	136	-114	
Related materials, others	100	85	-15	50	60	+10	
Total	11,900	12,634	734	1,350	1,425	+75	
		Corporate	Expenses	-450	-523		
		Operatin	g Profit	900	902	+2	

- Sales and segment profit of electronic materials were significantly higher than the forecast.
- Sales increased by 734 million yen (+6.1%). However, operating profit was in line with the forecast due to a decrease in profit from display materials.

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### H1 FY2025 Forecast of Consolidated Performance



	H1 FY2024	1 FY2024 H1 FY2025		Cha	ange
(Million Yen)	result	FCT (May 7)	FCT (Aug. 7)	YoY	Vs. FCT (May 7)
Sales	25,172	24,600	24,600	-2.3%	±0.0%
Operating profit	2,734	2,100	2,100	-23.2%	±0.0%
Operating margin	10.9%	8.5%	8.5%		
Ordinary profit	2,917	2,200	2,200	-24.6%	±0.0%
Net profit	2,122	1,500	1,500	-29.3%	±0.0%
Earnings per share(Yen)	63.91	45.16*	45.15**	-29.4%	±0.0%
Dividend (Yen)	42.00	Total <b>44.00</b>	44.00		
Exchange rate (Yen/\$) average for the period at end of period	152.36 142.73	146.92 140.00	148.40 140.00		

Performance year-on-year

- Sales are expected to decrease by 572 million yen (-2.3% YoY) due to decreases in sales of industrial structural materials and display materials.
- Operating profit is expected to decrease by 634 million yen (-23.2% YoY) due to change in product mix.
- Ordinary profit is expected to decrease by 24.6% YoY.
- Net profit is expected to decrease by 29.3% YoY.

#### Comparison with the forecast (May 7)

- Sales remain unchanged from the previous forecast.
   Electronic materials and industrial structural materials
   are expected to increase, while display materials are
   expected to decrease.
- Operating profit, ordinary profit and net profit remain unchanged from the previous forecast (May 7).

<sup>\*</sup>Calculated by the number of shares as of Mar. 31, 2025

<sup>\* \*</sup> Calculated by the number of shares as of June 30, 2025



# H1 FY2025 Forecast by Segment (vs. H1 FY2024)



		Sales	t				
(Million Yen)	H1 FY2024 result	H1 FY2025 FCT (Aug. 7)	Change	H1 FY2024 result	H1 FY2025 FCT (Aug. 7)	Change	<ul><li>Market Forecast</li><li>Demand for smartphones and</li></ul>
Electronic materials	15,229	16,000	+771	1,296	1,600	+304	semiconductors is expected to remain strong.
FPC materials (Arisawa)	8,818	8,800	-18				•
FPC materials (ThinFlex)	4,566	5,100	+534				Demand in the aircraft industry continues
ICGC, Prepreg	952	1,200	+248				to recover gradually.
Printed Wiring Board (Satosen)	893	900	+7				_
Industrial structural materials	6,026	5,600	-426	1,182	1,050	-132	Performance forecast
Honey-comb panel	769	900	+131				<ul> <li>Sales are expected to decrease by 2.3% YoY.</li> <li>Operating profit is expected to decrease by</li> </ul>
FRP pressure vessels for water purification	3,990	3,800	-190				23.2%.
Others	1,267	900	-367				<ul> <li>Profit from industrial structural materials is</li> </ul>
Electrical insulating materials	1,180	1,150	-30	33	50	+17	expected to decrease due to a decrease in sales of FRP pressure vessels for water
Display materials	2,545	1,700	-845	921	300	-621	purification and in-vehicle materials.
Related materials, others	192	150	-42	114	100	-14	1 7
Total	25,172	24,600	-572	3,546	3,100	-446	decrease due to a decrease in sales of 3D displays used in medical devices.
		Corporate	e expenses	-812	-1,000		•
		Operating	Profit	2,734	2,100	-634	



# H1 FY2025 Forecast by Segment (vs. FCT as of May 7)



		Sales		Seg	ment profit	nevallane	The same of the property of the first and th
(Million Yen)	H1 FY2025 FCT (May 7)	H1 FY2025 FCT (Aug. 7)	Change	H1 FY2025 FCT (May 7)	H1 FY2025 FCT (Aug. 7)	Change	<ul><li>Market forecast</li><li>Demand for smartphones and</li></ul>
Electronic materials	15,900	16,000	+100	1,400	1,600	+200	semiconductors is expected to
FPC materials (Arisawa)	8,800	8,800	0				remain strong.
FPC materials (ThinFlex)	5,000	5,100	+100				<ul> <li>Demand for honey-comb panels and</li> </ul>
ICGC, Prepreg	1,200	1,200	0				FRP pressure vessels for water
Printed Wiring Board (Satosen)	900	900	0				purification is also expected to
Industrial structural materials	5,300	5,600	+300	850	1,050	+200	<ul><li>remain strong.</li><li>Inventory adjustments are expected</li></ul>
Honey-comb panel	700	900	+200				to continue for 3D displays used in
FRP pressure vessels for water purification	3,600	3,800	+200				medical devices.
Others	1,000	900	-100				- D
Electrical insulating materials	1,200	1,150	-50	50	50	0	<ul><li>Performance forecast</li><li>Sales and operating profit remain</li></ul>
Display materials	2,000	1,700	-300	600	300	-300	unchanged from the previous
Related materials, others	200	150	-50	100	100	0	forecast (May 7).
Total	24,600	24,600	0	3,000	3,100	3,100 +100	
		Corporate	e expenses	es -900 -1,000			
		Operating	Profit	2,100	2,100	0	_



# FY2025 Consolidated Result (vs. YoY and FCT as of May 7)



	EV2024	FY2024 FY2025 FY2025		Cha	nge
(Million Yen)	result	FCT (May 7)	FCT (Aug. 7)	YoY	Vs. FCT (May 7)
Sales	49,815	51,400	51,400	+3.2%	±0.0%
Operating profit	4,893	4,500	4,500	-8.0%	±0.0%
Operating margin	9.8%	8.8%	8.8%		
Ordinary profit	5,267	4,500	4,500	-14.6%	±0.0%
Net profit	3,969	3,200	3,200	-19.4%	±0.0%
Earnings per share(Yen)	119.49	96.33*	96.32**	-19.4%	±0.0%
Dividend (Yen)	Total <b>96.00</b>	Total <b>88.00</b>	Total <b>88.00</b>		
Exchange rate (Yen/\$) average for the period at end of period	151.69 149.52	143.00 135.00	143.00 135.00		

#### Performance year-on-year

- Sales are expected to increase by 1,584 million yen (+3.2% YoY) due to an increase in sales of electronic materials and industrial structural materials.
- Operating profit is expected to decrease by 393 million yen (-8.0% YoY) due to change in product mix.
- Ordinary profit is expected to decrease by 14.6% YoY.
- Net profit is expected to decrease by 19.4% YoY.

#### Comparison with the forecast (May 7)

 Financial performance remains unchanged from the previous forecast (May 7).

<sup>\*</sup>Calculated by the number of shares as of Mar. 31, 2025

<sup>\* \*</sup> Calculated by the number of shares as of June 30, 2025



### FY2025 Forecast by Segment (vs. FY2024 Result)



		Sales		Segment Profit						
(Million Yen)	FY2024 result	FY2025 FCT (Aug. 7)	Change	FY2024 result	FY2025 FCT (Aug. 7)	Change				
Electronic materials	31,477	33,000	+1,523	2,854	3,400	+546				
FPC materials (Arisawa)	17,520	17,600	+80							
FPC materials (ThinFlex)	10,092	11,000	+908							
ICGC, Prepreg	2,067	2,500	+433							
Printed Wiring Board (Satosen)	1,798	1,900	+102							
Industrial structural materials	10,616	12,100	+1,484	1,762	2,200	+438				
Honey-comb panel	1,160	2,300	+1,140							
FRP pressure vessels for water treatment	7,254	7,500	+246							
Others	2,202	2,300	+98							
Electrical insulating materials	2,457	2,300	-157	170	100	-70				
Display materials	4,913	3,700	-1,213	1,729	600	-1,129				
Related materials, others	352	300	-52	210	200	-10				
Total	49,815	51,400	+1,584	6,725	6,500	-225				
		Corporate	e expenses	-1,832	-2,000					
Operating Profit 4,893 4,500 -39										

#### Market forecast

- Demand for smartphones and semiconductors is expected to remain strong.
- Demand for honey-comb panels and FRP pressure vessels for water purification is also expected to remain strong.
- Inventory adjustments for 3D displays used in medical devices in the first half are expected to impact on our performance. Demand for polarization control optical components is also expected to remain weak.

#### Performance forecast

- Sales are expected to increase by 3.2% YoY. Operating profit is expected to decrease by 8.0% YoY.
- A decrease in operating profit is mainly due to a decrease in sales of display materials.



## FY2025 Forecast by Segment (vs. FCT as of May 7)



		Sales		Seg			
(Million Yen)	FY2025 FCT (May 7)	FY2025 FCT (Aug. 7)	Change	FY2025 FCT (May 7)	FY2025 FCT (Aug. 7)	Change	Marke • De pre
Electronic materials	33,000	33,000	0	3,000	3,400	+400	is a
FPC materials (Arisawa)	17,500	17,600	+100				• Inv
FPC materials (ThinFlex)	11,000	11,000	0				CO
ICGC, Prepreg	2,600	2,500	-100				de
Printed Wiring Board (Satosen)	1,900	1,900	0				Perf
Industrial structural materials	11,200	12,100	+900	1,800	2,200	+400	• Bo
Honey-comb panel	1,600	2,300	+700				re
FRP pressure vessels for water treatment	7,200	7,500	+300				fo
Others	2,400	2,300	-100				• Sa
Electrical insulating materials	2,500	2,300	-200	100	100	0	ma co
Display materials	4,300	3,700	-600	1,300	600	-700	fo
Related materials, others	400	300	-100	200	200	0	stı ex
Total	51,400	51,400	0	6,400	6,500	+100	• Di:
		Corpora	te expenses	-1,900	-2,000		re
		Operating	4,500	4,500	0		

#### et forecast

- mand for honey-comb panels and FRP essure vessels for water purification also expected to remain strong.
- entory adjustments are expected to ntinue for 3D displays used in medical vices.

#### rmance forecast

- th sales and operating profit in whole nain unchanged from the previous ecast (May 7).
- es of FPC materials in the electronic terials segment and sales of honeymb panels and FRP pressure vessels water purification in the industrial uctural materials segment are pected to remain strong.
- play materials are expected to nain weak.

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# Q1 FY2025 Results by Consolidated Companies



Sales

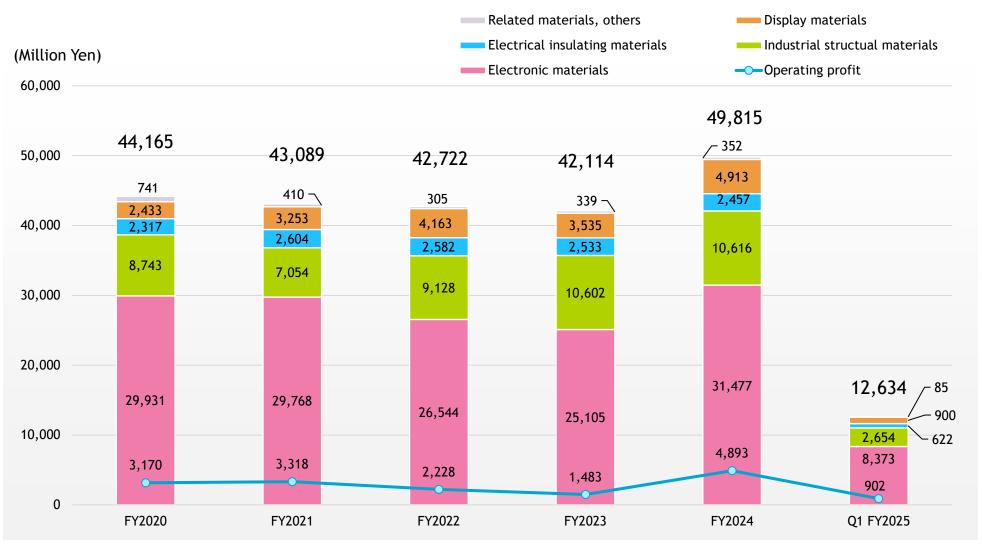
**Operating Profit** 

	Q1	Q1	Q1	Cł	nange	Q1	Q1	Q1	Cha	ange
(Million Yen)	FY2024	FY2025 FCY (May 7)	FY2025	YoY	Vs. FCT	FY2024	FY2025 FCY (May 7)	FY2025	YoY	Vs. FCT
Non-consolidated										
Arisawa Mfg.	7,971	7,200	7,973	+2	+773	625	410	420	-205	+10
Consolidated										
ThinFlex	2,211	2,900	2,907	+696	+7	-53	70	61	+114	-9
Satosen	431	450	458	+27	+8	14	10	1	-13	-9
Arisawa Fiber Glass	540	600	678	+138	+78	-14	20	4	+18	-16
Protec	1,834	1,750	1,773	-61	+23	356	310	313	-43	+3
Arisawa Sogyo	462	500	501	+39	+1	25	20	20	-5	0
Arisawa Jushi Kogyo	53	70	93	+40	+23	-4	0	7	+11	+7
ColorLink Japan	576	530	543	-33	+13	121	60	60	-61	0
(Adjustment)	-1,998	-2,100	-2,292			-1	0	16		
Total	12,080	11,900	12,634	+554	+734	1,069	900	902	-167	+2



# Sales and Operating Profit History by Segment

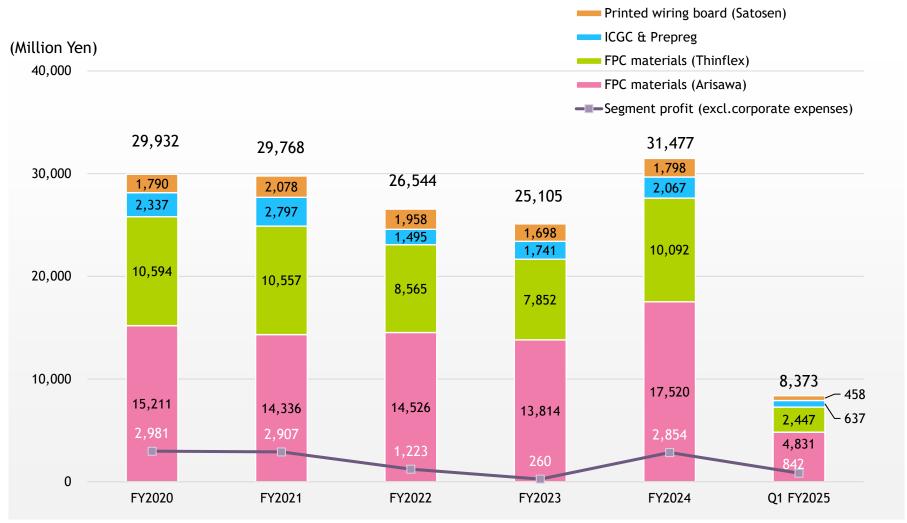






### **Electronic Materials Sales History**

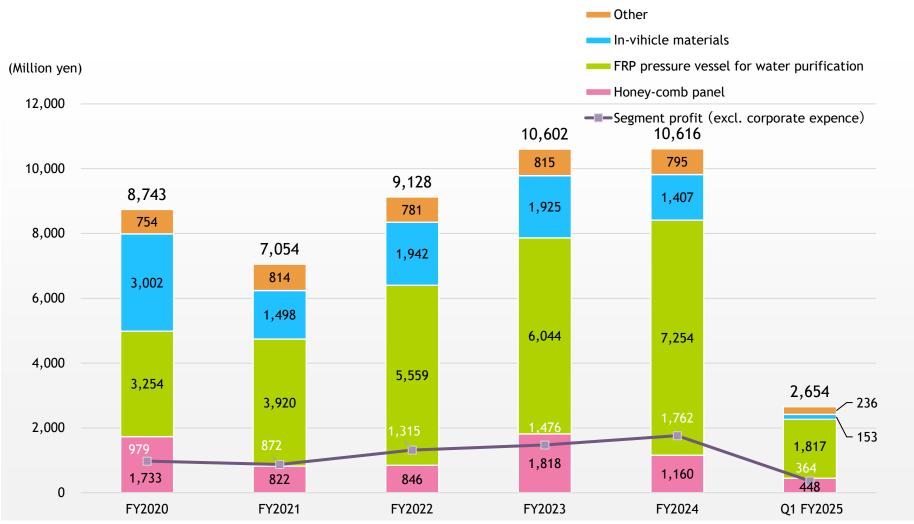






### **Industrial Structural Materials Sales History**

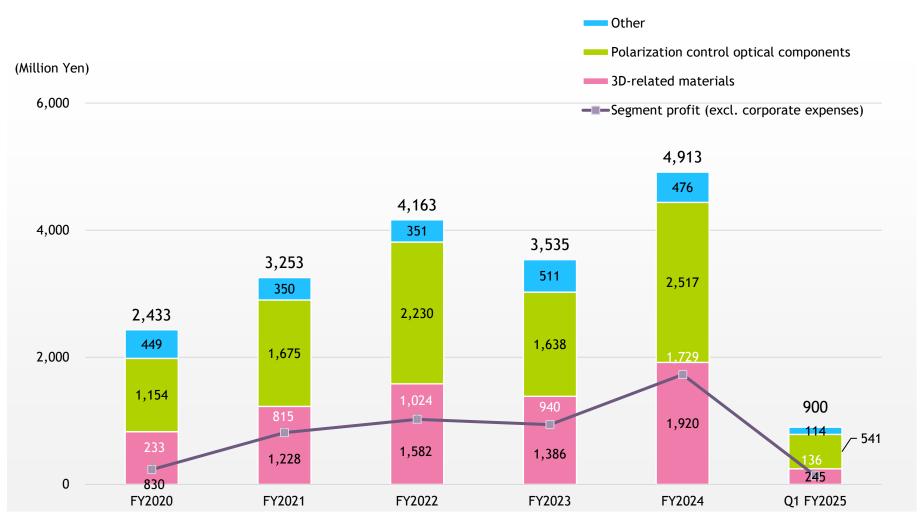






# **Display Materials Sales History**



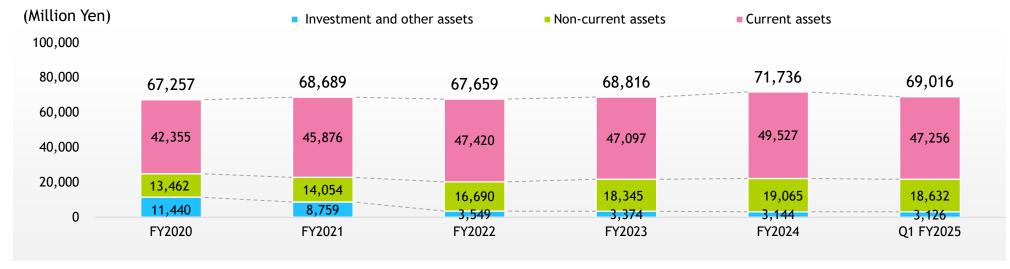




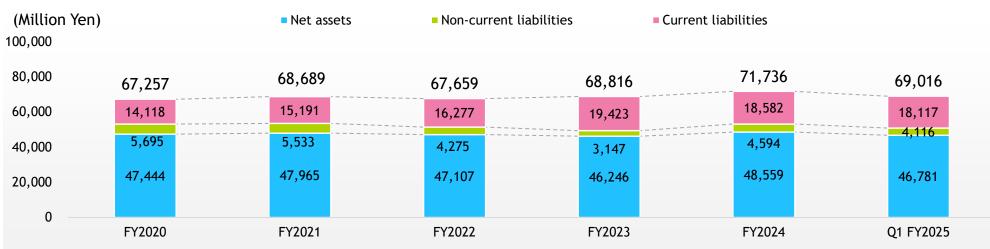
# **Consolidated Balance Sheets History (Outline)**



#### **Assets**



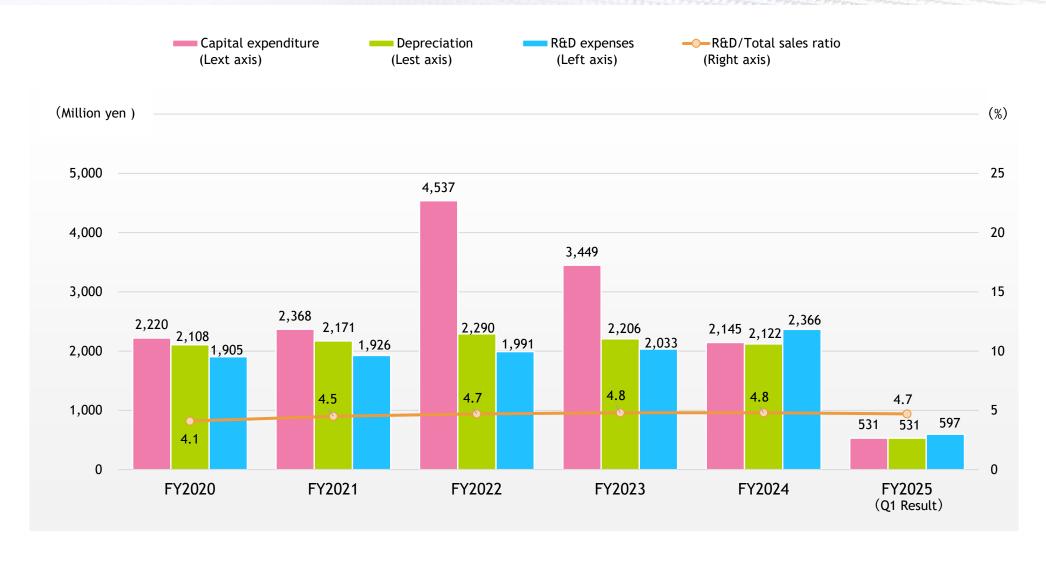
### <u>Liabilities and</u> <u>net assets</u>





# Capital Expenditure, Depreciation and R&D Expenses History





The information and opinions in this presentation were prepared by Arisawa Manufacturing Company, Ltd. (hereinafter called "Arisawa"). In preparing this presentation, we have relied upon and assumed, without independent verification, the accuracy and completeness of all information available from public sources, provided to Arisawa, or otherwise reviewed by Arisawa.

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