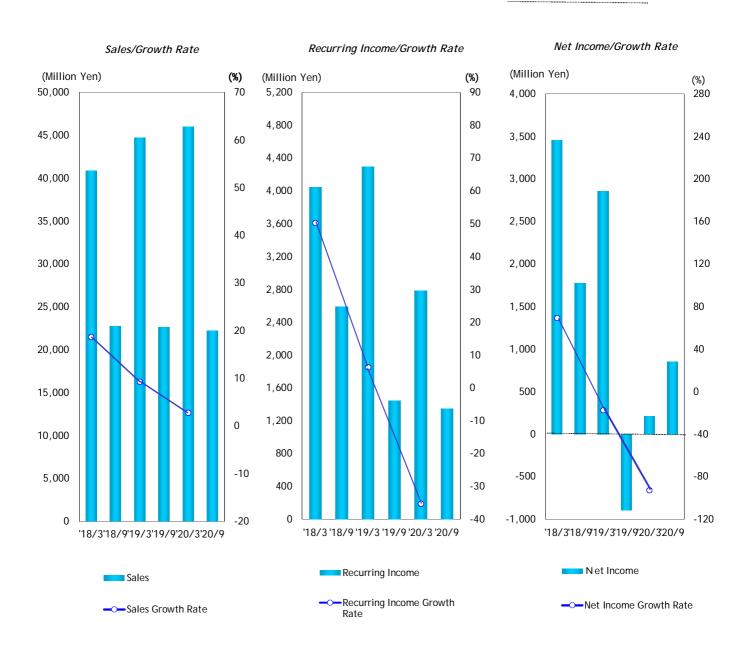
# 2020Interim Report

# Arisama

# **CONTENTS**

Consolidated Performance·····	1
Consolidated Sales Breakdown by Segments·····	2
Consolidated Shareholders' Equity/Return on Shareholders' Equity·····	3
Per Share Data·····	4
Consolidated Capital Expenditure······	5
Consolidated Balance Sheet·····	6
Consolidated Income Statement······	7
Consolidated Cash Flows Statement······	8

#### **Consolidated Performance**

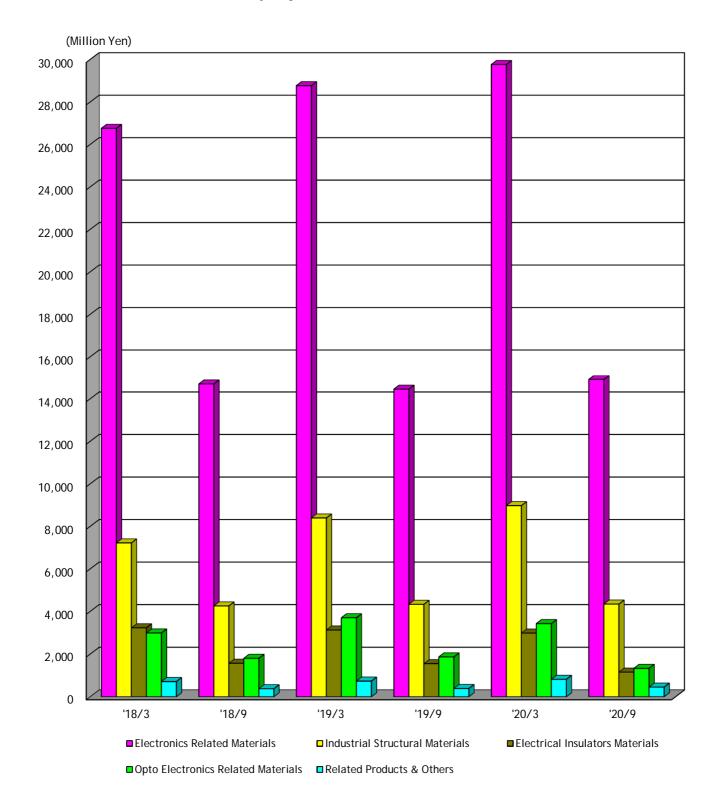


Fiscal Year Ended	'18/3	'18/9	'19/3	'19/9	'20/3	'20/9
Sales(Million Yen)	40,909	22,707	44,728	22,599	45,970	22,203
Sales Growth Rate(%)	18.7		9.3		2.8	
Operating Income(Million Yen)	3,627	1,732	3,119	1,321	2,762	1,375
Operating Profit Growth Rate(%)	102.6		-14.0		-11.5	
Recurring Income(Million Yen)	4,044	2,590	4,297	1,440	2,783	1,347
Recurring Income Growth Rate(%)	50.3		6.3		-35.2	
Net Income(Million Yen)	3,452	1,775	2,861	-894	212	853
Net Income Growth Rate(%)	69.5		-17.2		-92.6	
Gross Profit(%)	20.0	18.5	18.2	16.9	16.9	16.7
SG & A Ratio(%)	11.1	10.9	11.2	11.1	10.8	10.5

Note: Amounts less than one million yen are omitted

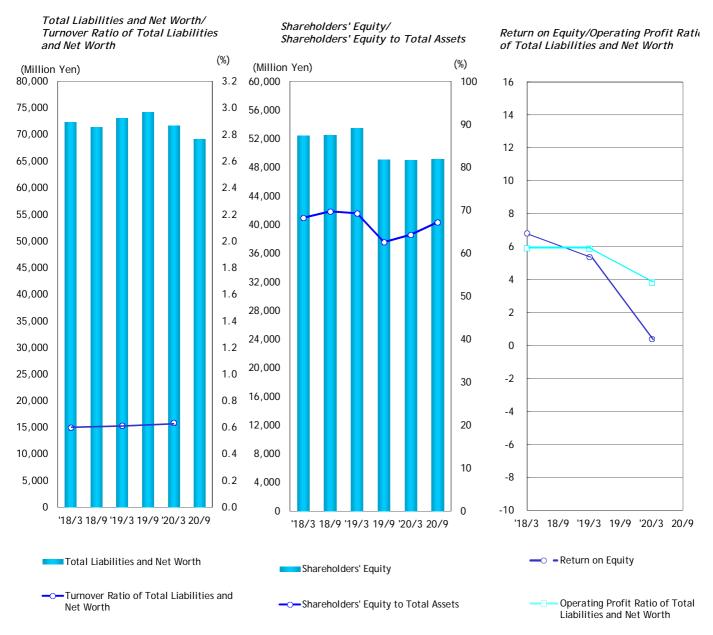
The listed amounts are rearranged to reflect amended financial classifications pursuants to the amendment of a part of the Regulation concerning Terminology ,Forms and Method of Preparation of Financial Statements ,etc

# Consolidated Sales Breakdown by Segments



Fiscal Year Ended	'18/3	'18/9	'19/3	'19/9	'20/3	'20/9
Electronics Related Materials	26,758	14,699	28,770	14,453	29,765	14,915
Industrial Structural Materials	7,221	4,257	8,395	4,334	8,975	4,343
Electrical Insulators Materials	3,228	1,570	3,128	1,553	2,984	1,157
Opto Electronics Related Materials	2,988	1,802	3,700	1,868	3,427	1,333
Related Products & Others	714	379	735	391	819	455
Total	40,909	22,707	44,728	22,599	45,970	22,203

#### Consolidated Shareholders' Equity/Return on Shareholders' Equity



Fiscal Year Ended	'18/3	18/9	'19/3	19/9	'20/3	20/9
Total Liabilities and Net Worth(Million Yen)	72,290	71,431	73,096	74,184	71,709	69,153
Turnover Ratio of Total Liabilities and Net Worth	0.60		0.61		0.63	
Operating Profit Ratio of Total Liabilities and Net Worth(%)	5.9		5.9		3.8	
Shareholders' Equity(Million Yen)	52,492	52,518	53,462	49,109	49,018	49,174
Shareholders' Equity to Total Assets(%)	68.3	69.8	69.3	62.6	64.3	67.2
Return on Equity(%)	6.8		5.4		0.4	

Note: Turnover Ratio of Total Liabilities and Net Worth = Net Sales/Total Liabilities and Net Worth (Mid-term Average)

Operating Profit Ratio of Total Liabilities and Net Worth = Ordinary Income/Total Liabilities and Net Worth (Mid-term Average)X100

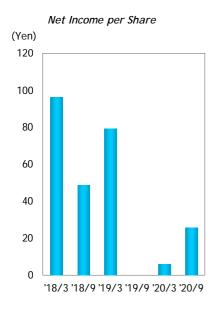
 $Share holders'\ Equity\ to\ Total\ Assets = Share holders'\ Equity\ (Term\ End)/Total\ Liabilities\ and\ Net\ Worth\ (Term\ End) X 100$ 

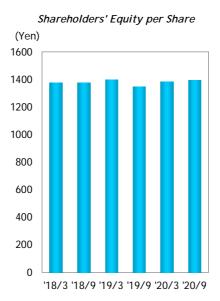
Return on Equity = Net Income/Shareholders' Equity(Mid-term Average)X100

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the Regulation concerning Terminology ,Forms and Method of Preparation of Financial Statements ,etc

#### Consolidated Per Share Data



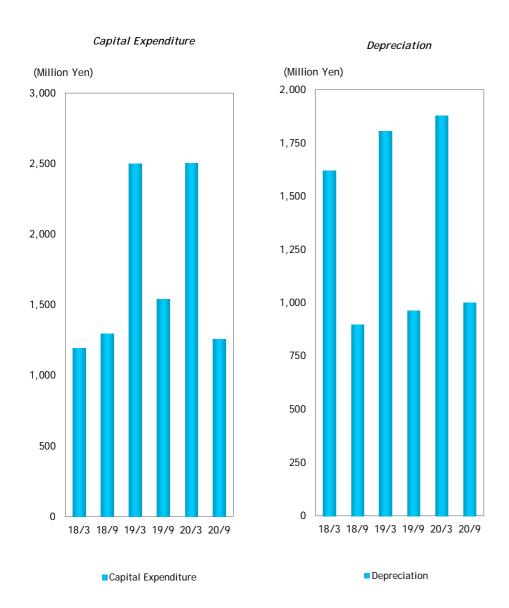


■Net Income per Share

Shareholders' Equity per Share

Fiscal Year Ended	'18/3	'18/9	'19/3	'19/9	'20/3	'20/9
Net Income per Share(Yen)	96.31	48.77	79.15	_	6.14	25.63
Shareholders' Equity per Share(Yen)	1378.12	1378.79	1397.78	1350.59	1387.76	1396.37

## Consolidated Capital Expenditure



Fiscal Year Ended	18/3	18/9	19/3	19/9	20/3	20/9
Capital Expenditure(Million Yen)	1,194	1,298	2,501	1,542	2,506	1,258
Depreciation(Million Yen)	1,621	896	1,805	962	1,879	1,002
Inventory Turnover Period(Days)	65.9		73.8		69.9	
Interest Coverage	28.5	25.8	35.3	48.8	76.3	-16.4

Note: Inventory Turnover Period(Days)=(Average Inventory/Net Sales)X365

Interest Coverage=Cash flow from operation activities/Interest paid

The listed amounts are rearranged to reflect amended financial classifications pursuants to the amendment of a part of

the Regulation concerning Terminology ,Forms and Method of Preparation of Financial Statements ,etc

## **Consolidated Balance Sheet**

(Million Yen)

					(	milon ron	,
	Fiscal Year Ended	'18/3	'18/9	'19/3	'19/9	'20/3	'20/9
Assets	Current Assets	35,782	34,230	35,578	36,699	42,723	40,029
	Cash and deposits	9,124	6,846	8,194	8,756	14,714	11,040
	Notes and accounts receivable	15,947	16,586	16,127	16,267	17,697	17,010
	Securities	1,180	1,427	1,401	1,538	1,558	2,195
	Inventories	8,765	8,751	9,333	8,991	8,279	9,275
	Others	1,328	1,275	1,191	1,748	1,060	643
	Allowance for doubtful accounts	-562	-655	-668	-601	-585	-134
	Fixed Assets	36,508	37,201	37,518	37,485	28,986	29,124
	(Tangible fixed assets)	11,636	11,915	11,998	13,315	12,925	13,387
	Buildings and structures	5,777	5,604	5,582	5,452	5,873	5,314
	Machinery, equipment and delivery equipment	3,496	3,596	3,915	3,957	3,962	3,921
	Others	2,363	2,715	2,501	3,906	3,090	4,152
	(Intangible Fixed Assents)	419	394	395	394	225	235
	(Investments and other assets)	24,453	24,892	25,125	23,776	15,836	15,502
	Investment Securities	23,366	23,935	23,143	22,412	14,207	14,378
	Others	1,264	1,143	2,126	1,545	1,767	1,276
	Allowance for doubtful debts	-177	-186	-144	-181	-138	-152
	Total Assets	72,290	71,431	73,096	74,184	71,709	69,153
Liabilities	Current Liabilities	15,983	15,102	16,173	19,863	18,426	15,582
	Notes and accounts payable	6,794	6,435	6,105	6,120	6,916	6,843
	Short-term borrowings	4,242	3,915	5,394	8,748	4,866	4,742
	Accrued income tax and others	931	687	301	680	3,428	469
	Reserve for Bonuses	598	595	510	638	571	527
	Others	3,418	3,470	3,863	3,677	2,645	3,001
	Fixed Liabilities	3,815	3,811	3,461	5,212	4,265	4,397
	Long-term borrowings	1,642	1,644	1,265	1,198	2,568	2,775
	Others	2,173	2,167	2,196	4,014	1,697	1,622
	Total Liabilities	19,798	18,913	19,634	25,075	22,691	19,979
Stockholder	s' Capital	7,458	7,529	7,542	7,571	7,594	7,601
Equity	Capital reserve	6,570	6,641	6,654	6,683	6,706	6,713
	Earned surplus	33,492	34,041	35,130	33,150	34,257	34,113
	Cumulative conversion adjustment	1,082	660	708	435	479	350
	Treasury Stock	-4	-5	-5	-1,969	-3,205	-3,205
	Cost from Issue of New Bonds	128	120	144	147	166	167
	OtherS	3,766	3,532	3,289	3,092	3,021	3,435
	Total Stockholder's Equity	52,492	52,518	53,462	49,109	49,018	49,174
	Total Liabilities, Minority Interest	72,290	71,431	73,096	74,184	71,709	69,153
	and Stockholder's Equity	,	,			,	

Note: The listed amounts are rearranged to reflect amended financial classifications pursuants to the amendment of a part of the Regulation concerning Terminology ,Forms and Method of Preparation of Financial Statements ,etc

Note: Amounts Less than one million yen are omitted

## **Consolidated Income Statement**

(百万円/Million Yen)

					-	
Fiscal Year Ended	'18/3	'18/9	'19/3	'19/9	'20/3	'20/9
Sales	40,909	22,707	44,728	22,599	45,970	22,203
Sales cost	32,730	18,497	36,607	18,771	38,224	18,486
Gross profit on sales	8,179	4,210	8,121	3,828	7,746	3,717
Selling and general administration expenses	4,552	2,478	5,002	2,507	4,984	2,342
Operating Profit	3,627	1,732	3,119	1,321	2,762	1,375
Non-operating revenue	1,203	1,082	1,509	367	732	345
Interest and Dividend Income	311	163	336	155	327	149
Others	892	919	1,173	212	405	196
Non-operating expenses	786	224	331	248	711	373
Interest paid	76	41	82	47	97	54
Others	710	183	249	201	614	319
Ordinary Profit	4,044	2,590	4,297	1,440	2,783	1,347
Extraordinary profit	852	78	113	14	1,311	26
Extraordinary Losses	151	7	194	17	972	6
Pretax interim (current) net profit	4,745	2,661	4,216	1,437	3,122	1,367
Corporate income tax, local residence tax, and enterprise tax	995	740	1,067	2,202	3,699	412
Profit attributable to minority interest (deduction)	298	146	288	129	231	102
Interim (current) net profit	3,452	1,775	2,861	-894	212	853

Note: The listed amounts are rearranged to reflect amended financial classifications pursuants to the amendment of a pa the Regulation concerning Terminology ,Forms and Method of Preparation of Financial Statements ,etc Note: Amounts Less than one million yen are omitted

## **Consolidated Cash Flows Statement**

(Million Yen)

			(M	illion Yen)	)
Fiscal Year Ended	'18/9	'19/3	'19/9	'20/3	'20/9
Cash flow from operation activities	1,085	2,893	2,219	4,824	-1,481
Pretax interim (current) net profit	2,661	4,216	1,437	3,122	1,367
Depreciation	896	1,902	962	1,969	1,002
Investment profit on equity method	-360	-558	17	52	40
Profit on sale of investment securities	-65	-65	3	-1,291	_
Loss on retirement of tangible fixed assets	2	20	1	7	1
Loss on appreciation of investment securities	-	45	9	294	
(Profit) or loss on conversion	-137	-21	27	11	86
Increase in reserve for bonuses	-4	-88	128	60	-43
(Increase) or decrease in provisions for doubtful accounts	101	110	-24	104	14
Interest and dividends received	-214	-437	-212	-431	-200
Interest paid	41	82	47	97	54
(Increase) or decrease in sales receivables	-946	-518	-368	-1,562	696
(Increase) or decrease in inventories	-86	-682	254	1,034	-992
(Increase) or decrease in purchase liabilities	-263	-589	83	800	-77
(Increase) or decrease in accrued consumption tax, etc.	141	36	78	202	-222
(Increase) or decrease in other assets	-109	136	-287	-333	-193
(Increase) or decrease in other liabilities	-30	45	-124	-115	32
Interest and dividends received	293	604	310	619	215
Interest paid	-42	-85	-45	-63	-90
Corporate income tax, etc. paid	-848	-1,461	-196	-634	-3,234
Other	54	201	119	882	63
Cash flow from investment activities	-1,454	-3,304	-1,249	6,594	-1,155
Payments for Received Time Deposits	-	-100	-106	-200	-478
Revenue from refund of time deposits	-	3	-	210	200
Expenditure on acquisition of tangible fixed assets	-1,075	-2,758	-1,295	-2,758	-788
Revenue from sale of tangible fixed assets	2	38		0	
Expenditure on acquisition of investment securities	-1,316	-1,930	-195	-1,032	-497
Revenue from sale of investment securities	890	1,477	381	1,656	458
Expenditure on lending	-20	-55	-	-22	-19
Revenue from collection of loans	34	34	9	20	5
Other	31	-13	-43	8,720	-36
Cash flow from financing activities	-1,695	-576	-231	-4,432	-1,173
Revenue from Short-term borrowings	-212	-	3,496	-	-141
Expenditure on repayment of short-term borrowings	-	1,295	-	-549	_
Revenue from long-term borrowings	442	918	994	1,909	594
Expenditure on repayment of long-term borrowings	-542	-1,341	-1,147	-1,223	-384
Proceeds from stocks issued	116	137	48	87	12
Net expenditure on acquisition and proceeds	_				
from sale of treasury stock	0	0	-2,285	-3,200	0
Dividends paid	-1,220	-1,221	-1,084	-1,085	-993
Other	-279	-364	-253	-371	-261
Conversion difference of cash and cash equivalents	-39	-124	-81	21	-66
Increase (decrease) in cash and cash equivalents	-2,104	-1,111	659	7,007	-3,875
Cash and cash equivalents at the beginning of year	8,832	8,830	7,719	7,719	14,726
Cash and cash equivalents at the beginning of year	0,032	0,000	7,717	7,717	14,720
of newly consolidated subsidiaries	-	-	-	-	-
Cash of Removeing Consolidated Subsidiaries and	-	_	_	-	-
Cash Equivalents at Mid-Term of Year					
Changes in Cash and Cash Equivalents	-	_	_	_	_
by changing the scope of consolidation				44	40.00
Cash and cash equivalents at the end of interim period(year)	6,728	7,719	8,378	14,726	10,851

Note: Amounts Less than one million yen are omitted