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Securities Code: 5208

June 12, 2019

To our shareholders:

Yuta Arisawa
President and Representative Director **Arisawa Mfg. Co., Ltd.**5-5 Minami-honcho 1-chome, Joetsu-shi, Niigata

# Notice of the 71st Annual General Meeting of Shareholders

You are cordially invited to attend the 71st Annual General Meeting of Shareholders of Arisawa Mfg. Co., Ltd. (the "Company"), which will be held as stated below.

If you are unable to attend the meeting, you may exercise your voting rights in writing. Please consider the Reference Documents for General Meeting of Shareholders below and indicate your vote of approval or disapproval of each proposal on the enclosed voting form, and return it so that it arrives at the Company no later than 5:00 p.m. on Wednesday, June 26, 2019 (JST).

- 1. Date and Time: Thursday, June 27, 2019 at 10:00 a.m. (Reception will open at 9:00 a.m.) (JST)
- **2. Venue:** Conference Room, Head Office of the Company

5-5 Minami-honcho 1-chome, Joetsu-shi, Niigata

#### 3. Purpose of the Meeting

#### Matters to be reported:

- Business Report and Consolidated Financial Statements for the 71st Fiscal Year (April 1, 2018 to March 31, 2019) and Audit Reports of Consolidated Financial Statements by the Accounting Auditor and the Board of Corporate Auditors
- 2. Non-consolidated Financial Statements for the 71st Fiscal Year (April 1, 2018 to March 31, 2019)

# Matters to be resolved:

Proposal No. 1 Appropriation of Surplus Proposal No. 2 Election of Six Directors

**Proposal No. 3** Election of Two Substitute Corporate Auditors

**Proposal No. 4** Issuance of Share Acquisition Rights for Employees, etc. as Stock Options

#### 4. Arrangements Concerning Convocation of the Meeting

If you exercise your voting rights by proxy, another shareholder with a voting right may attend General Meeting of Shareholders as your proxy. In this case, please note that the proxy is requested to submit a written document certifying the authority of proxy.

When attending on the day of the meeting, please submit the enclosed voting form to reception.

No gifts will be provided to shareholders who attend the Annual General Meeting of Shareholders. Your understanding is appreciated. Any changes in the Reference Documents for General Meeting of Shareholders, Business Report, Non-consolidated Financial Statements and Consolidated Financial Statements will be posted on the Company's website (http://www.arisawa.co.jp/).

#### Reference Documents for General Meeting of Shareholders

## **Proposal No. 1** Appropriation of Surplus

With regard to the appropriation of surplus, the Company deems the return of earnings to shareholders an important management issue in line with the basic policy of maintaining stable dividends while considering the strengthening of its corporate structure and the development of future business. The proposed year-end dividend and other appropriation of surplus are as follows:

- 1. Year-end dividends
  - (1) Type of dividend property Cash
  - (2) Allotment of dividend property and their aggregate amount
    The Company proposes to pay a dividend of \(\frac{4}{30}\) per common share of the Company.
    Total amount: \(\frac{4}{1},086,565,380\)
  - (3) Effective date of payment of surplus available for dividends June 28, 2019
- 2. Other appropriation of surplus
  - (1) Item of surplus to be increased and amount of increase General reserve: \(\frac{\pma}{1}\),000,000,000
  - (2) Item of surplus to be decreased and amount of decrease Retained earnings brought forward: ¥1,000,000,000

#### **Election of Six Directors** Proposal No. 2

At the conclusion of the Annual General Meeting of Shareholders, the terms of office of all Directors will expire. Therefore, the Company proposes the election of six Directors.

C1' 1 4	NT.	Career s	Career summary, and position and responsibility in the				
Candidate	Name		Company				
No.	(Date of birth)	(Signific	cant concurrent positions outside the Company)	owned			
		Apr. 1992	Joined Mitsubishi Electric Corporation				
		Feb. 2002	Joined JPMorgan Securities Japan Co., Ltd.				
		Aug. 2003	Joined the Company				
		Apr. 2007	Assistant General Manager, Manufacturing				
			Dept.				
		Apr. 2009	Operating Officer				
	Yuta Arisawa	June 2010	Director and Senior Operating Officer	74,284 share			
	(July 25, 1969)	June 2011	Director and Senior Managing Operating	/4,284 snare			
			Officer				
		June 2014	President and Representative Director (current				
1			position)				
		June 2015	Chief Operating Officer (COO)				
		June 2017	Chief Executive Officer (CEO) (current				
			position)				
	(Reasons for nomination as candidate for Director)						
	Yuta Arisawa has been engaged in the corporate planning, manufacturing and sales departments as supervisor of the						
	1 1	~	tes since his joining the Company after holding posi				
	Electric Corporation and JPMorgan Securities Japan Co., Ltd. Looking over the whole company with a global						
	perspective, he has seen the issues and implemented the necessary reforms. Accordingly, the Company deems that he is						
		-	ccelerate innovative changes. He is nominated as a c				
	_	_	rmation sharing and reinforce the decision-making f	unction of the			
	Board of Directors as a memb		sed on his rich experience and performance.	T			
		Mar. 1981	Joined the Company				
		July 1996	General Manager, Tokyo Branch				
		June 2008	Operating Officer				
		June 2014	Director and Senior Operating Officer, Division				
			Chief, Electrical Insulating & Composite				
			Materials Business Division; in charge of				
			Electrical Insulating & Composite Materials				
	V1.11.11 T- 1-	1 2017	Sales Dept.				
	Yoshihiko Toda	June 2017	Director and Senior Managing Operating	50,201 share			
	(January 24, 1958)		Officer, Division Chief, Electrical Insulating &				
			Composite Materials Business Division; in charge of Electrical Insulating & Composite				
			Materials Sales Dept. (current position)				
		(Significant of	concurrent positions outside the Company)				
2			I Representative Director, Arisawa Fiber Glass Co.,				

(Reasons for nomination as candidate for Director)

Co., Ltd.

Yoshihiko Toda has been consistently engaged in the sales of the Company's products since his joining the Company, and manages the Electrical Insulating & Composite Materials Business Division while also being involved in the management of multiple subsidiaries. The Company deems that he is an essential person for the further increase of the products' sales in the future and for management of the Company's subsidiaries because of his proven track record of expanding the business scope of the said Division with a wide variety of business by leveraging his considerable insights and experience in the water treatment facilities business and aircraft business. He is nominated as a candidate for Director because he is expected to ensure the effectiveness of the supervisory functions of the Company's Board of Directors by supervising the execution of duties by Operating Officers and others based on his abundant practical experience.

President and Representative Director, Arisawa Jushi Kogyo

Candidate	Name (Date of birth)	Career s	Career summary, and position and responsibility in the		
No.			Company		
NO.		(Signific	(Significant concurrent positions outside the Company)		
	Osamu Nakajima (June 5, 1965)	Apr. 1989	Joined Mitsui & Co., Ltd.		
		May 2011	Department Manager, Solar Business Div.,		
			Functional Chemicals Business Unit		
		Apr. 2013	Department Manager, Advanced Materials Div.,		
			Functional Chemicals Business Unit		
		July 2014	Department Manager, Business Development		
			Div., Basic Chemicals Business Unit		
		Oct. 2015	Joined the Company as General Manager,	13,474 shares	
			Electronic Materials Sales Dept.		
		Oct. 2015	Operating Officer in charge of Electronic		
			Materials Sales Dept.		
3		June 2016	Director and Senior Operating Officer, Division		
3			Chief, Electronic Materials Business Division;		
			in charge of Electronic Materials Sales Dept.		
			(current position)		

Osamu Nakajima has been managing the Electronic Materials Business Division since his joining the Company after holding successive management posts in sales and development in the Functional Chemical Business Unit of Mitsui & Co., Ltd. The Company deems that he is an essential person for the further increase of the products' sales in the future and for the quality improvement of the Company's subsidiaries because of his proven track record of expanding the Group's business scope by leveraging his abundant sales experience, including his experience working overseas and his development oriented viewpoint. He is nominated as a candidate for Director because he is expected to ensure the effectiveness of the supervisory functions of the Company's Board of Directors by supervising the execution of duties by Operating Officers and others based on his abundant practical experience.

Candidate	Name	Career s	Career summary, and position and responsibility in the			
No.	(Date of birth)		Company			
			(Significant concurrent positions outside the Company)			
		-	Apr. 1983 Joined Toshiba Corporation			
		Apr. 2000	Vice President, Toshiba America Business			
			Solutions, Inc.			
		Apr. 2003	General Manager, MFP Business Division,			
			Document Processing & Telecommunication			
			Systems Company, TOSHIBA TEC			
			CORPORATION			
		Apr. 2011	General Manager, Emerging Countries			
			Division, Global Solutions Business Group			
		June 2012	Vice President, Chief Marketing Executive,			
			Global Solutions Business Group			
	Hidetaka Nonami (May 30, 1958)	Apr. 2015	Vice President, Deputy Managing Director,			
			Printing Solutions Business Group			
		July 2016	Audit & Supervisory Board Member	l		
		Sept. 2016	Joined the Company as Assistant Division	1,321 shares		
4			Chief, Administration Division	1,521 511410		
		Sept. 2016	Operating Officer; Deputy Division Chief,			
			Administration Division; in charge of General			
			Affairs Dept., Manufacturing Engineering			
			Dept., and Quality Assurance Dept.			
		June 2017	Director and Senior Operating Officer, Division			
			Chief, Manufacturing Division; Division Chief,			
			Administration Division; in charge of			
			Manufacturing Engineering Dept.			
		June 2018	Director and Senior Operating Officer; Division			
			Chief, Manufacturing Division; Division Chief,			
			Administration Division; in charge of			
			Manufacturing Engineering Dept., General			
			Affairs Dept., and Human Resources Dept.			
-	(Reasons for nomination as ca		(current position)			

Hidetaka Nonami has been managing the Manufacturing Division and the Administration Division of the Company since his joining the Company after holding successive management posts in various types of solution business at Toshiba Corporation and TOSHIBA TEC CORPORATION. The Company deems that he is an essential person for the Company's quality improvement in the future because of his contribution to the reformation of the business and the promotion of efficiency for various systems as well as the strengthening of compliance systems, by leveraging his abundant experience including overseas assignment. He is nominated as a candidate for Director because he is expected to reinforce the supervisory functions of the Company's Board of Directors by supervising the execution of duties by Operating Officers and others based on his abundant practical experience.

Candidate	Name	Career summary, and position and responsibility in the		Number of the				
No.	(Date of birth)	Company		Company's shares				
INO.	(Date of offili)	(Significa	owned					
		June 1972	Joined GA Saxton & Co., New York					
		Apr. 1987	Senior Analyst, SG Warburg Securities, Inc					
			(Tokyo)					
	** 17 6	Apr. 1994	Managing Director and General Manager					
	Katsuchika Goto	•	(Research Dept.), Smith Barney, Inc.	10,000 shares				
	(November 20, 1944)	Dec. 1998	Senior Adviser, Government of Singapore					
		I	Investment Corporation Private Limited					
		Mar. 2004	Representative Director, Unipulse Corporation					
5		June 2010	Director, the Company (current position)					
3	(Reasons for nomination as candi	date for Directo						
	Katsuchika Goto has been involve	ed in the financ	ial sector for many years through his experience at o	companies such as				
	Smith Barney, Inc. and Governme	ent of Singapor	e Investment Corporation Private Limited. Meanwh	ile he also held				
	successive posts as Representative	e Director at th	e manufacturer, Unipulse Corporation. The Compan	y deems that he				
	will deliver opinions from an outs	side perspective	e and increase the rationality and transparency of the	Company's				
	management by leveraging his kn	owledge and ex	xperience as a manager, cultivated through his caree	r, as well as his				
	insight regarding global taxes and	l investments. I	He is nominated as a candidate for outside Director i	n the expectation				
	that he would supervise the decision making and business execution by managements and Directors from an							
	independent standpoint.							
		Apr. 1968	Joined Fuji Heavy Industries Ltd. (presently					
			Subaru Corporation)					
		June 1999	Vice President and Senior General Manager,					
			Japan Sales & Marketing Div.					
		June 2001	Senior Vice President and Chief General					
	Yutaka Tsukahara (December 21, 1945)		Manager, Japan Region, Subaru Sales &					
			Marketing Div.					
		June 2003	Senior Vice President and Chief General	1,500 shares				
			Manager, Subaru Product & Portfolio Planning					
			Div.					
		May 2005	President and Representative Director, Tokyo					
6			Subaru Inc.					
		June 2010	Retired as President and Representative					
			Director					
		June 2017	Director, the Company (current position)					
	(Reasons for nomination as candidate for Director)							
	Yutaka Tsukahara has been involved in the automobile industry for many years through his experiences in sales and							
	product & portfolio planning at Subaru Corporation, and he has also held successive posts as President and							
	Representative Director at Tokyo Subaru Inc. The Company deems that he will deliver opinions from an outside							
	perspective and increase the rationality and transparency of the Company's management by leveraging his knowledge							
	and experience as a manager, cultivated through his career, as well as his insight in the automobile component industry.							
	He is nominated as a candidate for outside Director in the expectation that he would supervise the decision making and							
	business execution by managements and Directors from an independent standpoint.							

Notes:

- 1. There is no special interest between any of the candidates for Director and the Company.
- 2. The number of the Company's shares owned is based on the shareholder register as of March 31, 2019.
- The number of the Company's shares owned by each candidate for Director includes those acquired through the stock ownership schemes.
- 4. Among the candidates for Director, Katsuchika Goto and Yutaka Tsukahara are candidates for outside Director.

  At the conclusion of this Annual General Meeting of Shareholders, Katsuchika Goto's tenure as outside Director of the Company will have been nine years.
  - At the conclusion of this Annual General Meeting of Shareholders, Yutaka Tsukahara's tenure as outside Director of the Company will have been two years.
- 5. The Company has submitted notification to Tokyo Stock Exchange, Inc. that among the candidates for Director, Katsuchika Goto and Yutaka Tsukahara have currently been designated as independent officers.
- 6. The Company has concluded limited liability agreements with outside Director candidates Katsuchika Goto and Yutaka Tsukahara and intends to extend these agreements if they are reelected. The outline of the details of the limited liability agreements is as follows:

- If an outside Director is liable to the Company for failing to perform his/her duties, the maximum amount of liability for compensation for damage to the Company shall be the Minimum Liability Amount provided in Article 425, paragraph 1 of the Companies Act.
- The said limited liability agreement shall be effective as long as the outside Director had acted in good faith and without gross negligence in performing his/her duties that caused the damage.

## **Proposal No. 3** Election of Two Substitute Corporate Auditors

The Company proposes the election of two substitute Corporate Auditors in advance to be ready to fill vacant positions should the number of Corporate Auditors fall below the number required by laws and regulations. The consent of the Board of Corporate Auditors has been obtained for this proposal.

The candidates for substitute Corporate Auditor are as follows: Takashi Miwa is to be elected as a substitute for Corporate Auditor Koji Ohta, and Hideyuki Baba is to be elected as a substitute for outside Corporate Auditors Koichi Sakai and Shinjiro Kawai.

The Company shall reserve the right to nullify the validity of their election by resolution of the Board of Directors as long as the consent of the Board of Corporate Auditors is obtained; provided, however, that it is only in a time before they assume office.

The candidates for substitute Corporate Auditor are as follows, and their career summaries, etc. are those as of June 1, 2019.

Candidate No.	Name (Date of birth)	Career summary and position in the Company (Significant concurrent positions outside the Company)		Number of the Company's shares owned
1	Takashi Miwa (March 3, 1951)	Mar. 1973 Apr. 2000 July 2001 June 2003 June 2004 June 2014 June 2016	Joined the Company General Manager, Electronics Materials Section, Engineering Dept. Operating Officer Managing Director and Senior Operating Officer Director and Senior Operating Officer Director and Senior Managing Operating Officer Advisor (current position)	12,206 shares
2	Hideyuki Baba (March 29, 1964)	Apr. 1998 Apr. 2003	Registered at Niigata Bar Association Representative, Hideyuki Baba Law Office (current position)	- shares

Notes:

- 1. There is no special interest between any of the candidates for substitute outside Corporate Auditor and the Company other than the monthly payment of advisory fees of ¥35,000 to Hideyuki Baba for legal advisory.
- 2. The number of the Company's shares owned is based on the shareholder register as of March 31, 2019.
- 3. Hideyuki Baba is a candidate for substitute outside Corporate Auditor.
  He has been nominated as a candidate for substitute outside Corporate Auditor in the expectation that he would perform his duties as outside Corporate Auditor based on his advanced professional knowledge as an attorney at law.
- 4. If Hideyuki Baba is appointed as an outside Corporate Auditor, the Company intends to enter into a limited liability agreement with him pursuant to Article 427, paragraph 1 of the Companies Act, and the outline of the limited liability agreement is as follows:
  - If an outside Corporate Auditor is liable to the Company for failing to perform his/her duties, the maximum amount of liability for compensation for damage to the Company shall be the Minimum Liability Amount provided in Article 425, paragraph 1 of the Companies Act.
  - The said limited liability agreement shall be effective as long as the person had acted in good faith and without gross negligence in performing his/her duties that caused the damage.
- 5. If the election of Hideyuki Baba is approved, he will be appointed as an independent officer as provided for by Tokyo Stock Exchange, Inc.

## **Proposal No. 4** Issuance of Share Acquisition Rights for Employees, etc. as Stock Options

The Company proposes to delegate to the Company's Board of Directors determining the terms and conditions for allocating share acquisition rights issued as stock options for the employees of the Company, etc. pursuant to Article 236, Article 238 and Article 239 of the Companies Act.

- 1. Reason for the need for offering share acquisition rights under particularly favorable terms

  The purpose of issuing share acquisition rights in gratis as stock options to employees of the Company and
  Directors and employees of wholly owned subsidiaries is to further increase motivation and morale concerning
  the performance of the Company group (the "Group") and to secure talented personnel.
- 2. Content of the share acquisition rights
  - (1) Eligible persons for share acquisition rights to be allocated Employees of the Company and Directors and employees of wholly owned subsidiaries who are approved by the Company's Board of Directors
  - (2) Number of share acquisition rights to be issued Up to 2,710 (100 shares per share acquisition right)
  - (3) Number of shares underlying the share acquisition rights Up to a total of 271,000 shares
  - (4) Amount of payment for the share acquisition rights, method of calculation thereof, and need for payment Issued in gratis, no need for payment.
  - (5) Total amount payable upon exercise of share acquisition rights and method of calculation. The amount to be paid when exercising share acquisition rights is the amount obtained by multiplying the amount to be paid per share determined on the day of allotment of share acquisition rights ("payment amount") by the number of shares underlying each share acquisition right. The payment amount shall be the amount obtained by multiplying the simple average of the closing price of the Company's shares in regular trading on the Tokyo Stock Exchange on the day of allotment of share acquisition rights and the six days immediately preceding that date (or the seven days immediately preceding that date if there is no closing price on that date) by 1.05. Any amount less than one yen shall be rounded up to the nearest yen. However, if that amount is less than the closing price on the day of allotment of the share acquisition rights (or the immediately preceding closing price if there is no closing price on the day of allotment), the closing price of the day of allotment of share acquisition rights shall be used.

The following equation shall be used to adjust the payment amount if the Company performs a share split or share consolidation after issuing the share acquisition rights. Any amount adjusted shall be rounded up to the nearest yen.

Furthermore, the following equation shall be used to adjust the payment amount if the Company issues new shares at an amount less than market value (excluding the issuance of new shares due to the exercise of stock options) or disposes of treasury shares. Any amount adjusted shall be rounded up to the nearest yen.

Adjusted payment amount	Payment = amount before adjustment	×	Number of shares already issued	+	shares newly issued	×	Payment amount per share	
		^			Market value per share			
			Number of shares alr	ready issued + Number of shares newly				
						icenad		

"Number of shares newly issued" shall be replaced by "Number of treasury shares disposed of" when disposing of treasury shares.

(6) Exercise period

From July 1, 2021 until June 30, 2024

- (7) Conditions for the exercise of share acquisition rights
  - (i) A person who has received allotment of share acquisition rights shall have the status of Director, advisor or employee of the Company or Director, advisor or employee of a subsidiary of the Company when exercising the rights.

- (ii) The rights shall not be assigned, pledged, otherwise disposed of or inherited.
- (8) Matters related to the increase in capital stock and legal capital surplus when issuing shares due to the exercise of share acquisition rights
  - (i) If shares are issued due to the exercise of stock options, common stock shall increase by half the limit for increase in common stock calculated pursuant to Article 17, paragraph 1 of the Ordinance on Accounting of Companies. Any amount less than one yen shall be rounded up to the nearest yen.
  - (ii) If shares are issued due to the exercise of stock options, additional paid-in capital shall increase by the amount remaining after deducting the increase in common stock prescribed in (i) from the limit for increase in common stock in (i).
- (9) Provisions for the acquisition of share acquisition rights

  The Company may acquire free of charge share acquisition rights in respect of items below if approved by

  General Meeting of Shareholders unless the obligation of granting share acquisition rights is succeeded by
  the surviving company (in case of (i)) or the Company's wholly owning parent company (in case of (ii)):
  (i) Proposal for approval of a merger agreement under which the Company is to be dissolved; (ii) Proposal
  for approval of a share exchange agreement or share transfer plan under which the Company is to become
  a wholly owned subsidiary.
- (10) Restrictions applicable to the acquisition of share acquisition rights by transfer Approval is required by resolution of the Board of Directors for the acquisition of share acquisition rights by transfer of ownership.
- (11) Other matters pertaining to offering share acquisition rights shall be determined in meetings of the Board of Directors separately held.